INTERCONTINENTAL CONSULTANTS CORPORATION

icc

April 3, 1984

Mr. Rick Camisa
Marketing Department
Philip Morris U.S.A.
120 Park Avenue
New York, New York 10017

Dear Rick:

As we discussed today, enclosed please find a list of all the looseleaf, plug and moist snuff products manufactured as well as their weights and packings.

Please note that ounces are based on the pocket pouch for looseleaf, the individual plug for plug tobacco, and the can for moist snuff. Packings are based on the number of pouches to a carton for looseleaf, plugs to a box for plug tobacco, and cans to a roll for snuff.

Please feel free to call me should you need any additional information.

Very truly yours,

Margaret McA. Cochran

2045600252

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